



TAKING IT UP A NOTCH

TEAM Client Conference 2018

April 17-19 | Omaha, Nebraska

SCHEDULE

TUESDAY, APRIL 17

Pre-Conference Workshops

12 p.m - 4 p.m. | Visit the Product Innovation Lab and Exhibitors in the Collaboratory (Winnebago/Flanagan)

TRACKS

Accounting	Human Resources
BSC Operations	Payroll
Executive	Reporting
General	Security Contractor Operations

OTHER

Evening Events
General Meetings
Meals and Breaks

	DAKOTA	MISSOURI	NEBRASKA	IOWA	LEWIS	CLARK	CAPITOL/DODGE
8 - 8:30 a.m.	Conference Check-In: Registration Desk						
8:30 - 11:30 a.m.	A Beginner's Guide to WinTeam and Master Files	eHub for BSCs	eHub for Security Contractors	The Most Eligible Module: Insurance Benefits Setup Part I	Ditch the Timesheets Part I: Getting Started with TeamTime	Become a WinTeam Accounting Guru: Effective Accounting Practices Part I	Just (Pay)Roll with It: WinTeam Payroll Basics Part I
11:30 a.m. - 1 p.m.	Lunch: Grand Ballroom						
1 - 4 p.m.	It's Accrual World: Exploring HR Benefits in WinTeam	Communication Channels for BSCs	Communication Channels for Security Contractors	The Most Eligible Module: Insurance Benefits Setup Part II	Ditch the Timesheets Part I: TeamTime Day-to-Day	Become a WinTeam Accounting Guru: Effective Accounting Practices Part II	Just (Pay)Roll with It: WinTeam Payroll Basics Part II
4 - 5 p.m.	Conference Check-In: Hotel Lobby						
5:30 - 8 p.m.	Opening Reception: Omaha Press Club (First National Center, 1620 Dodge St. #2200)						

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WEDNESDAY, APRIL 18

Conference Day 1

8 a.m - 4:30 p.m. | Visit the Product Innovation Lab and Exhibitors in the Collaboratory (Winnebago/Flanagan)

	DAKOTA	MISSOURI	NEBRASKA	IOWA	LEWIS	CLARK	CAPITOL/DODGE	GRANT/FORD
8 – 8:30 a.m.	Light Continental Breakfast: The Collaboratory (Winnebago/Flanagan) Conference Check-In: Registration Desk							
8:30 – 10 a.m.	Welcome and General Session: Grand Ballroom							
10 – 10:15 a.m.	Break: The Collaboratory (Winnebago/Flanagan)							
10:15 – 11:45 a.m.	Techies Unite! Using Technology to Improve Your Business	Inventory Management Setup	What’s New with Other Deductions and Garnishments	Pinpoint Profitability with WinTeam Job Costing	Spring into Action (Items)	Refresh Your WinTeam Settings	Build a Better Budget	A Deeper Dive: What’s New and What’s Ahead at TEAM
11:45 a.m. – 1 p.m.	Keynote Luncheon: Grand Ballroom							
1:15 – 2:45	The Accounts Receivable Playbook [BSCs]	Inventory Management Processing	Payroll Boot Camp	Your Virtual Report Card: What’s New with the Insights Dashboard	The Accounts Receivable Playbook [Security Contractors]	Getting Started with Insurance Benefits	Take Your Financial Analysis and Budgets to the Next Level	From Good to Great: Essential Leadership Skills for Forging Elite Teams
2:45 – 3	Break: The Collaboratory (Winnebago/Flanagan)							
3 – 4:30	Smooth Operations: Reporting for BSCs	Smooth Operations: Reporting for Security Contractors	Cha Ching! Payroll Processing Basics	Live with Kelly! It’s the TEAM Exclusive	Clocked In with TeamTime	Managing Your Insurance Benefits	Make AP Work for You	Hot Topics with the Pros: An Executive Roundtable Discussion
5:00 – 8:00	Cocktails and Dinner: Joslyn Art Museum (2200 Dodge St.)							

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THURSDAY, APRIL 19

Conference Day 2

8 a.m - 1:30 p.m. | Visit the Product Innovation Lab and Exhibitors in the Collaboratory (Winnebago/Flanagan)

	DAKOTA	MISSOURI	NEBRASKA	IOWA	LEWIS	CLARK	CAPITOL/DODGE	GRANT/FORD
8 – 8:30 a.m.	Light Continental Breakfast: The Collaboratory (Winnebago/Flanagan)							
8:30 – 10 a.m.	No Session	Managing Employee Information with HR Trackers	eHub Overview [BSCs]	There’s an API for That	Outbid Your Competition with TeamBid	Formatting Financials in WinTeam	eHub Overview [Security Contractors]	The Measure of Success: Analytic Tools You Should Be Using
10 – 10:15 a.m.	Break: The Collaboratory (Winnebago/Flanagan)							
10:15 – 11:45 a.m.	No Session	Show Me the Money: Accounts Receivable Reporting Collections and Reconciling	Getting Started with Personnel Scheduling	Impactful Reporting: How We Use Business Intelligence	How to Deliver Five-Star Service for Security Contractors	The Skinny on Payroll Tax Automation	QA and HR: Quality Assurance Tools for Human Resources	The Secret Lives of Javi and Sofia: How Well Do You Know Your Operations and Account Managers?
11:45 a.m. – 1 p.m.	Lunch - Closing Remarks and Prize Giveaway: Grand Ballroom							
1:15 – 2:45 p.m.	Manage Work, Maximize Profits: Work Scheduling for BSCs	Laser-Focused Financials: WinTeam’s Payroll Tax Allocation	Personnel Scheduling Tips and Tricks to Improve Efficiency	Your Business in Hi-Def: Reporting Tools from TEAM	Around the WinTeam Security World in 90 Minutes	The Scoop on Human Resources and Payroll Compliance	How to Deliver Five-Star Service for BSCs	No Session
2:45 – 3 p.m.	Break: 3rd Floor Landing							
3 - 4:30 p.m.	No More Paper Cuts: Digital Content Management with DoLink	Closing the Book(s) on the Fiscal Period	The Bulk of It: Using System Tools to Update Data	Becoming a Grid View Master	Automating Your Timekeeping with Time-Tracking Technology	A Beginner’s Guide to WinTeam and Master Files	Managing Compliance Requirements Like a Boss	No Session