# SNAPSHOTS OF DATA-DRIVEN BUSINESSES

Security contractors can make smarter decisions when they have the right data from across their business. With an integrated software solution like WinTeam from TEAM Software, companies can capture the data they need from all areas — timekeeping, payroll, human resources, scheduling, quality assurance, employee information and more. The data from WinTeam – our core financial, operations and workforce management solution – can then be turned into powerful analytics and reports in TEAM's Business Intelligence (BI) solution, allowing organizations to make decisions that are based on timely data.

According to Hena Konditi, former Accounting Manager at Titan Security, a security contracting firm based in Chicago, Illinois, one of the biggest impacts of having a reporting tool like BI is the ability to identify and correct potential issues before they become actual problems. The company has BI set up to report on items such as pay rate discrepancies, incorrect routing numbers, scheduling errors and union benefit issues. Because the solution can generate reports that identify inconsistencies automatically, users like Konditi can quickly resolve them before they become larger issues, without manually digging through individual data points.

"Now we can auto-generate customized reports, saving a ton of time and effort," said Konditi. "It's like having a personal assistant that always shows up for work and never complains."

For GuardTexas, a firm based in Richardson, Texas, having the right data through BI has helped them control costs. Justin Cook, Quality Assurance Manager, cited reports that summarize actual weekly labor expenses compared to budget. These reports are distributed to their operation managers.

"This data is sortable, which allows the operations managers to quickly see their trouble spots and do research on why they missed their budget," said Cook. "This allows us to cut down on overtime and make our budgets."

Manually digging through and analyzing data is time consuming and it doesn't always provide the answers needed. With the help of TEAM's BI solution, security contractors can position themselves for growth and bring more value to the bottom line by using powerful business data to make timely, insightful decisions company-wide.

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**PICTURE THIS:**

Your company can dig deeper into the data from across your organization and use that data to make smarter business decisions with TEAM's Business Intelligence solution.

**REAL RESULTS:**

Two TEAM clients have been able to use BI in a variety of ways from reducing errors to eliminating manual processes to making more intelligent business decisions.

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