

BUSINESS INTELLIGENCE: THE NEW WAY TO LEVERAGE DATA

Big data has been a technology hot topic for the past couple of years for good reason: businesses that can discover, harness and transform data across their organizations are able to focus on the highest value opportunities, take action and stay competitive. In 2014, TEAM Software introduced its Business Intelligence (BI) solution after recognizing that clients needed to be able to analyze, extract and use the enormous amount of financial, operations and workforce data available in the software.

After seeing the BI solution in action at the 2014 TEAM Client Conference hosted by TEAM, American Maintenance, a building service contracting company based in Babylon, New York, was excited about the possibilities the new solution could bring. The company wanted more than the standard reporting options WinTeam, TEAM's core financial, operations and workforce management solution, could provide. So, the ability to draw from all the valuable data gathered across the business and reorganize it to gain insight into previously unanswerable questions was intriguing to the company.

With the help of TEAM's BI analyst, the company's first report was a simplified and customized budget comparison report that displays the budget and actuals for each job, allowing decision-makers to quickly assess which jobs are over budget and take action accordingly.

The president of the company loved it. In fact, once he saw the capabilities of the BI solution he asked the software manager to build a weekly overtime and double-time report by job.

Another popular feature of BI is the ability to schedule the reports to be sent to specific individuals. Once the initial setup is complete, the reports automatically run — no additional thought or steps required. American Maintenance estimates that the BI functionality saves about eight hours a month. When they first started, the company ran three reports on a weekly basis: the budget report, the weekly overtime report and an outstanding invoices report. Since 2014, they've added more than 150 reports to their repertoire, including an overtime report designed specifically for audits that compares overtime hours to the gross number of hours worked, a report that correlates the check number for garnishments with the employee and a report for a government contract that details supplemental income information for disabled employees.

BI has given American Maintenance the ability to go beyond standard WinTeam reporting and create reports that provide deeper, more valuable insight to run their business more effectively. The additional reporting capabilities saves staff time and ultimately adds to the bottom line.

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PICTURE THIS:

Your company can use TEAM's Business Intelligence solution to make smarter business decisions based on data from across your organization.



REAL RESULTS:

American Maintenance was able to set up over 150 reports that give deep insight into their business and help them save time and money.

 TEAM Software
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